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ADDITIONAL INTELLECTUAL CONTRIBUTIONS

Workshops and Presentations

- Hansen, Randall S. and Katharine Hansen. "Interviewing." Colville High School, Colville, WA, March 14, 2012
- Hansen, Randall S. and Katharine Hansen. "Resumes and Interviewing." Kettle Falls High School, Kettle Falls, WA, May 31, 2011
- Co-presented, "Job Search 101" to re-entry women, Daytona State College, Daytona Beach, FL, April 10, 2009
- Presented on networking, Syracuse University, March 19, 2009
- Co-presented on "Job Search 101," Missouri Western State University, Sept. 15, 2008
- Katharine Hansen. "Resume Development: Train the Trainers in Career Services." Oct. 27, 2006. Daytona Beach Community College, DeLand, FL.
- Katharine Hansen. "Resume Q&A." April 8, 2006. Senior Symposium, Stetson University, DeLand, FL.
- Hansen, Randall S. and Katharine Hansen. "Interviewing Skills." April 8, 2006. Senior Symposium, Stetson University, DeLand, FL.
- "Taking Networking to the Next Level," Executive MBA class, Stetson University, Celebration, FL, campus, July 2004; also critiqued student resumes.
- "Quintessential Careers Networking Workshop," Stetson University, DeLand, FL, Nov. 14, 2003.
- "First-Year Students: Eight Steps to Getting Your Career on Track Early." Presented to combined class of first-year business students, Dec. 2, 2003, Stetson University, DeLand, FL.
- "Powerful New Grad Resumes and Cover Letters: What They Have in Common," Stetson University, DeLand, FL, sponsored by Stetson University's chapters of the American Marketing Association and the business fraternity, Alpha Kappa Psi, March 12, 2002.
- "Resume and Cover Letter Writing," and "The Art of Networking," Annual Career Symposium, Stetson University, DeLand, FL, Sept. 29, 2001.
- "Job Search 101" and "Resume and Cover Letter Writing," Annual Career Symposium and Etiquette Luncheon, Stetson University, DeLand, FL, April 1, 2000.

Non-Academic Book Reviews

- Hansen, Katharine, Review of: *HeadStrong: The Keys to a Confident and Positive Attitude During Job Search*, by Tim Tyrell-Smith, Quintessential Careers, http://www.quintcareers.com/career_book_reviews/HeadStrong.html, July 11, 2011
- Hansen, Katharine, Review of: *Active Interviewing: Branding, Selling, and Presenting Yourself to Win Your Next Job*, by Eric P. Kramer, http://www.quintcareers.com/career_book_reviews/Active_Interviewing.html, Sept. 19, 2012.
- Hansen, Katharine, Review of: Review of Career Books for Women, http://www.quintcareers.com/career_book_reviews/women_at_work.html, July 19, 2010.
- Hansen, Katharine, Review of: Job-Search Books for Executives, http://www.quintcareers.com/career_book_reviews/executive_job-search_books.html, Jan. 11, 2010

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- Hansen, Katharine, Review of: *Me 2.0: Build a Powerful Brand to Achieve Career Success*, http://www.quintcareers.com/career_book_reviews/Build_Powerful_Brand.html, by Dan Schawbel, Dec. 14, 2009.
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- Hansen, Katharine, Review of: *The 3 Simple Secrets of Success after the Diploma: Integrity, Persistence, and Discipline*, by Janis Dietz, http://www.quintcareers.com/career_book_reviews/Secrets_of_Success.html, April 21, 2008.
- Hansen, Katharine, Review of: *I'm on Facebook – Now What???* How to GET Business and Professional Value from Facebook, by Jason Alba, http://www.quintcareers.com/career_book_reviews/Facebook_Now_What.html, March 17, 2008.
- Hansen, Katharine, Review of: *I'm on LinkedIn – Now What???* A Guide to Getting the Most OUT of LinkedIn, by Jason Alba, http://www.quintcareers.com/career_book_reviews/LinkedIn_Now_What.html, Feb. 18, 2008.
- Hansen, Katharine, Review of: *Career Distinction: Stand Out by Building Your Brand*, by Kirsten Dixon and William Arruda, http://www.quintcareers.com/career_book_reviews/Career_Distinction.html, Nov. 26, 2007.
- Hansen, Katharine, Review of: *Acing the Interview Tip Cards*, by Mary Jeanne Vincent, http://www.quintcareers.com/career_book_reviews/Acing_the_Interview.html, Aug. 29, 2005.
- Hansen, Katharine, Reviews of: *How to Get Any Job with Any Major*, by Donald Asher; and *Should You Really Be a Lawyer?*, by Deborah Schneider, JD, and Gary Belsky, Quintessential Careers, http://www.quintcareers.com/career_book_reviews/college-student_books.html, April 11, 2005.
- Hansen, Katharine, Reviews of Interviewing Books by Carole Martin: *Boost Your Interview I.Q.*, *Interview Fitness Training: A Workout with Carole Martin*, *The Interview Coach*, Quintessential Careers, http://www.quintcareers.com/career_book_reviews/Carole_Martin_interviewing_books.html, July 19, 2004.
- Hansen, Katharine, *Telecommuting Flex Success Proposal Blueprint*, Quintessential Careers, http://www.quintcareers.com/career_book_reviews/Telecommuting_Success.html, July 7, 2003.
- Hansen, Katharine, Roundup of Women's Career Books, Part 2, including: *The Girls' Guide to Power and Success*, *Bold Women*, *Big Ideas: Learning to Play the High-Risk Entrepreneurial Game*, and more, Quintessential Careers, http://www.quintcareers.com/career_book_reviews/more_womens_career_books.html, April 14, 2003.
- Hansen, Katharine, Reviews of Two Job-Search Basics Books, including *Kick Off Your Career* and *Your Job Search Partner*. Quintessential Careers, http://www.quintcareers.com/career_book_reviews/job-search_basics_books.html, Dec. 2, 2002.
- Hansen, Katharine, Reviews of Two Freelancing/Consulting Books, including: *Soul Proprietor: 101 Lessons from a Lifestyle Entrepreneur* and *Free Agent Nation: The Future of Working for Yourself*, Quintessential Careers, http://www.quintcareers.com/career_book_reviews/freelancing_books.html, Sept. 16, 2002.
- Hansen, Katharine, Review of *Get Smart! About Modern Career Development*, Quintessential Careers, http://www.quintcareers.com/career_book_reviews/Modern_Career_Development.html, Sept. 2, 2002.
- Hansen, Katharine, Capsule Reviews of Two Work-at-Home Books, including: *Mompreneurs Online* and *101 Best Home Businesses*, Quintessential Careers, http://www.quintcareers.com/career_book_reviews/work-at-home_books.html, Aug. 5, 2002.
- Hansen, Katharine, Reviews of Two Headhunters/Recruiters Books, including: *Headhunters Revealed!* and *The Secrets of Executive Search*, Quintessential Careers, http://www.quintcareers.com/career_book_reviews/headhunters_books.html, April 15, 2002.
- Hansen, Katharine, Roundup of Women's Career Books, including: *Careerpreneurs: Lessons from Leading Women Entrepreneurs on Building a Career Without Boundaries*, *Successful Woman's Guide to Working Smart: Ten*

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- Preliminary Report of the Florida Commission on Women's and Girls' Participation in Athletics and Extracurricular Activities, (1992), Tallahassee, FL: Florida Department of Education.
- The Business of Education: Restructuring Our Schools for Success, (1989), Washington, DC: Institute for Educational Leadership.

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- Regular contributor to "Ask the Experts" on CollegeRecruiter.com, <http://www.CollegeRecruiter.com/weblog> and previously at <http://www.collegerecruiter.com/pages/asktheexperts.html>.
- And dozens of newspaper articles, magazine articles, book reviews, newsletters, university publications, legislative communications kits, speeches, and reports, including series of ghost-written reports on business topics for consultants. Work is also regularly reprinted and excerpted in academic coursepacks and other academic and nonacademic publications. Details and samples available upon request.

MEDIA MENTIONS

- Quoted, interviewed, and reviewed in dozens of books reviews, articles, and presentations in various media. Details and samples available upon request. Conduct a Google search on "Katharine Hansen:" <http://tinyurl.com/cd9wpcg>.

CERTIFICATIONS AND DESIGNATIONS

- Advanced Communicator Bronze, Toastmasters International, June 2012
- Advanced Leader Bronze, Toastmasters International, Feb. 2012
- Master Resume Writer, Career Masters Institute, June 2005; renewed July 2007, July 2009, July 2011
- Credentialed Career Master, Career Masters Institute, February 2003; renewed February 2005, February 2007, February 2009, February 2011, March 2013.